

## **Outbreak of Knowledge Management Processes on Service Sector: Impact, Challenges & Performance**

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### **Abstract**

This research explains & to set up a linkage between knowledge based management processes & service sector organisational performance in knowledge based service sectors. The basic parameters of the knowledge based management processes have also been identified & discussed which could impact the service sector organisational performance. Statistics has been framed for the empirical investigation of the significant relationships among all these research oriented constructs. Inter-item Correlation analysis & Discriminant Validity analytical tool , t-statistic of Hypothetical Research Model tool & reliability tools & techniques have efficiently been used to test all such hypotheses with a sample size of 320 knowledge employees from private colleges or institutions, information technology companies & private banks to investigate the analytical study between the factors. All the 04 research based hypotheses were equally supported. The hypotheses testing justified the identify the basic parameters of Knowledge Management as the critical successive factors in the context of service sector organisational performance. The major implications of the research would also be enable the strategic planning performers to ease their process of knowledge management in a more effective way so it can be enhanced the service sector organisational performance.

**Keywords:**Service Sector Organisational Performance, Information Technology Companies, Private Colleges

### **Introduction**

Service sector fields in India add to an incredible arrangement to the public Gross Domestic Product as a rule, and the information escalated administration areas assume a significant part, which incorporate higher education private college sector, Information technology sector & private banking sector. World has forced a severe edge to the worldwide quality principles & SHRM is currently going about as an empowering influence to the Knowledge Management (KMP) which also viewed as the conductor of authoritative execution.

With regards to information serious assistance associations, it is accepted that Knowledge management

processes play a significant part to work in the service sector organisational Performance . Numerous specialists have embraced subjective investigations on the immediate effect of information the executives adding to the organisational performance, yet relatively few have thought about exact investigation of the influence of processes of knowledge management on service sector organisational performance. Information escalated administration associations in their gathering include: instructive organizations, emergency clinics, programming businesses, legitimate advisors, banks, advertising administrations, consultancy administrations and so on The significant assets in such associations will be scholarly capital, or all the more explicitly, the information dwelling in the personalities of the workers of such associations. While knowledge management is the empowering agent for triggering such information which is put away in the personalities of individuals in the association and making it accessible for everybody to use for the authoritative development, the impact of knowledge management processes & service sector organisational performance on the ORP has not been contemplated inside and out to the degree required. This review is significant on the grounds that a ton of assets have been contributed on the improvement of knowledge management processes so there is a requirement for its value avocation and it tends to be just through the evaluation of its commitment to the & service sector organisational performance. It is under this scenery of the significance acquired by the information as a „strategic asset“ in the information serious help associations, this examination has been directed to evaluate in quantitative terms the effect made by the of knowledge management processes on & service sector organisational performance.

### **Knowledge Management Challenges**

Knowledge management is more pertinent to ventures of information concentrated regions. Counseling companies are a definitive illustration of association that selling the information straightforwardly. Nonetheless, there are quite sure pointers for an association's level capacity to make, apply & spread information. Economist segregated six key questions an association needs to reply to partake in knowledge management adequately.



Figure 1: Challenges occurring in implementation of Knowledge Management in service sector

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Figure 2: Benefits occurring implementation of Knowledge Management in service sector

### **In this term, they identify with:**

1. The way of life, activities and convictions of directors about the worth, reason and job of information;
2. The creation, dispersal and utilization of information inside the firm;
3. The sort of vital and business helps a firm can expect by the utilization of successful knowledge management;
4. The development of information frameworks in the firm;
5. How a firm ought to sort out for knowledge management and
6. The job of data innovation in the knowledge management program.

### **Review Literature**

**Jamaluddin, A., & Jusoff, K. (2011)**, discussed learning is acquiring a significance like never before in light of the fact that the World economy has moved towards the idea of information as an essential resource. **S, Ahmed, M. Fiaz & M. Shoaib (2015)**, have seen that the most proficient key organizers are watching out for the latest information in their space of business research so they can outperform the assumptions for their client. Dissatisfactions associated with past organization decisions has roused chiefs to search for the most present day data which can be changed into information. **Daneshgar, F., & Bosanquet, L. (2010)** focused Immaterial resources for the most part as scholarly capital assume a key part in assisting associations with accomplishing more significant level of authoritative execution Information has effectively taken over different types of assets like land, work, and capital. **M. Y. Chen & A. P. Chen (2016)** distinguished while it goes to the estimation issue of KMP the accompanying measurements become significant as far as the assistance areas overall and the IT and advanced education areas specifically .

### **Research Methodology**

It is an empirical study. The data was collected through primary & from Secondary sources. The primary data was collected through structural questionnaires from different level of respondent like Business and service sector like Teachers, Lecturers, Administers, working in private organisations. Total 320 samples were selected from Delhi NCR include Noida, Ghaziabad, Gurgaon using convenience sampling method. The data were collected and analysed using IBM SPSS software . Tools like percentage analysis, Inter-item Correlation analysis & Discriminant Validity analytical tool , t-statistic of Hypothetical Research Model tool & reliability tools & techniques were used for this study. The secondary data were collected using books, journals, and websites. The scope of the study is limited to Delhi NCR metropolitan city.

### **Objective of the study**

**The objective of this research are:**

- To find out the impact of acquisition, distribution, interpretation & memory of organization in respect to service sector organizational performance.
- To find out the statistical Implication
- To focus challenges

### **Hypothesis of the Study**

H1: Acquisition of Knowledge (AoK) has a significant impact on sampled service sector performance.

H2: Distribution of Knowledge (DoK) has a significant impact on sampled service sector performance.

H3: Interpretation of Knowledge (IoK) has a significant impact on sampled service sector performance.

H4: Memory of Organization (MoO) has a significant impact on sampled service sector performance.

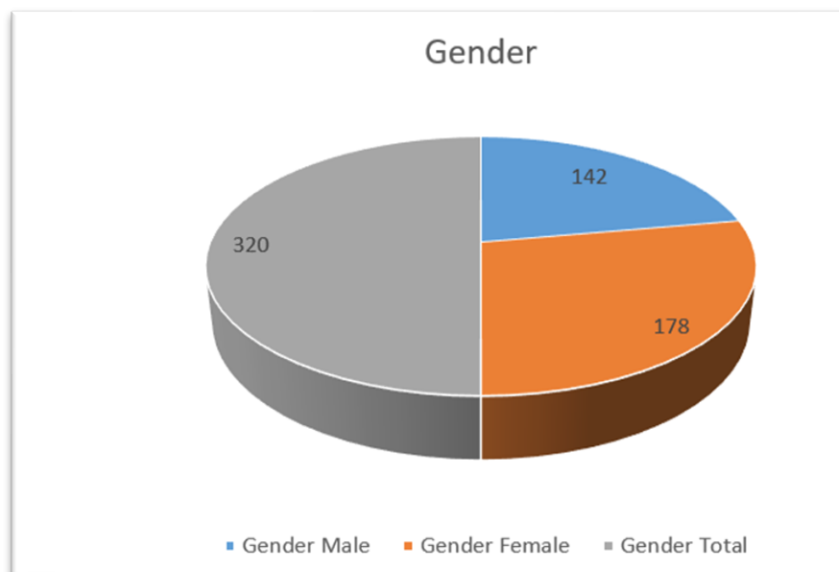
### **Analysis: Demographic Factors**

**Table 1 : Gender**

<b>Particulars</b>		<b>Frequency</b>	<b>Percent</b>
<b>Gender</b>	Male	142	44.4
	Female	178	55.6
	<b>Total</b>	<b>320</b>	<b>100.0</b>

**Source: Primary Survey Data**

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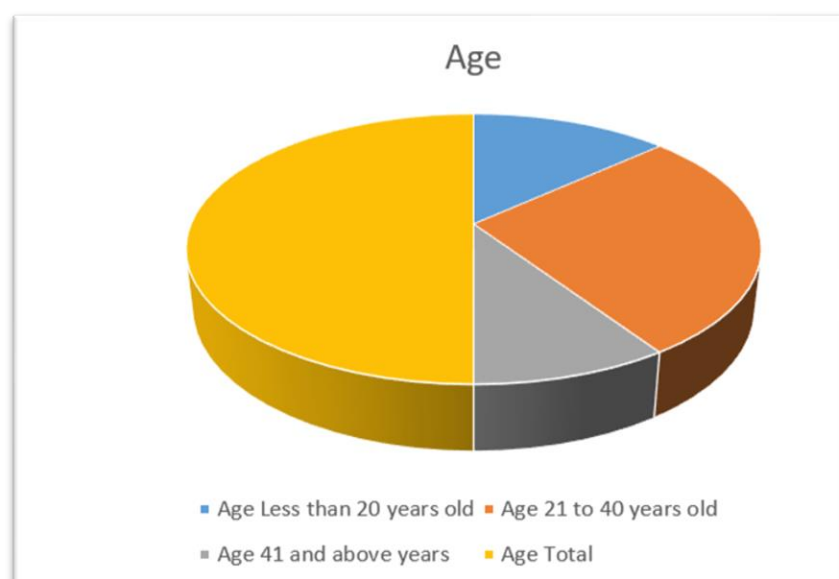


**Figure 3 : Gender of respondents**

**Table 2 : Age of the Respondents**

Particulars		Frequency	Percent
Age	Less than 20 years old	85	26.6
	21 to 40 years old	175	54.7
	41 and above years	60	18.8
	<b>Total</b>	<b>320</b>	<b>100.0</b>

Source: Primary Survey Data

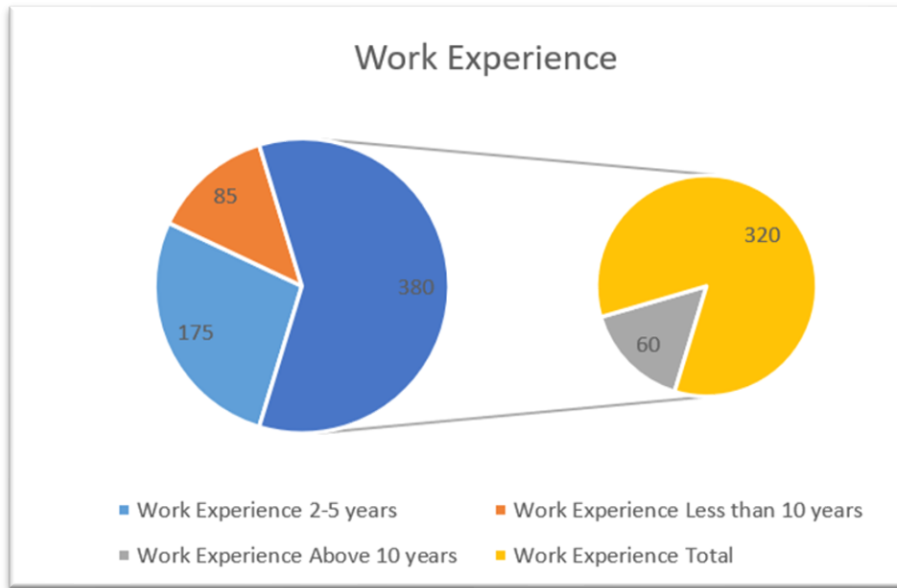


**Figure 4 : Age of respondents**

**Table 3: Work Experience of the Respondents**

Particulars		Frequency	Percent
<b>Work Experience</b>	2-5 years	175	26.6
	Less than 10 years	85	54.7
	Above 10 years	60	18.81
	<b>Total</b>	<b>320</b>	<b>100.0</b>

Source: Primary Survey Data



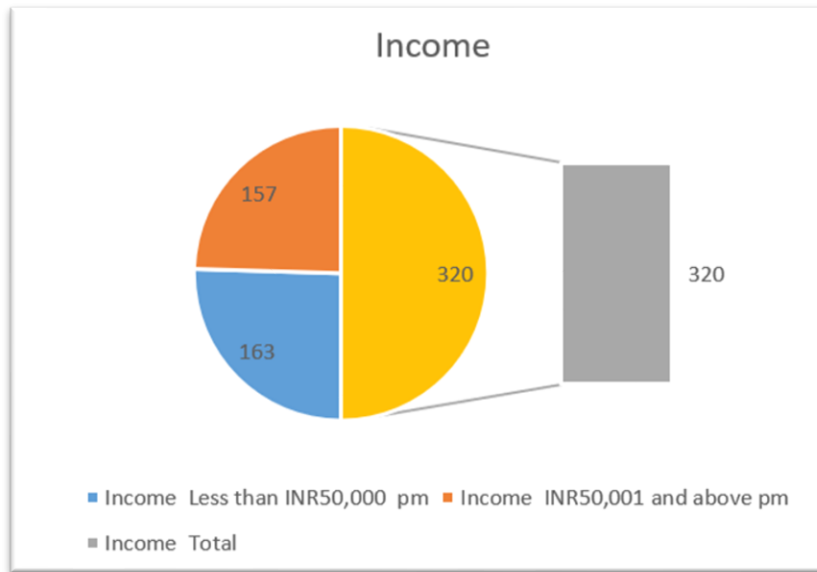
**Figure 5 : Work Experience of respondents**

**Table 4: Income of the Respondents**

Particulars		Frequency	Percent
<b>Income</b>	Less than INR50,000 pm	163	50.9
	INR50,001 and above pm	157	49.1
	<b>Total</b>	<b>320</b>	<b>100.0</b>

Source: Primary Survey Data

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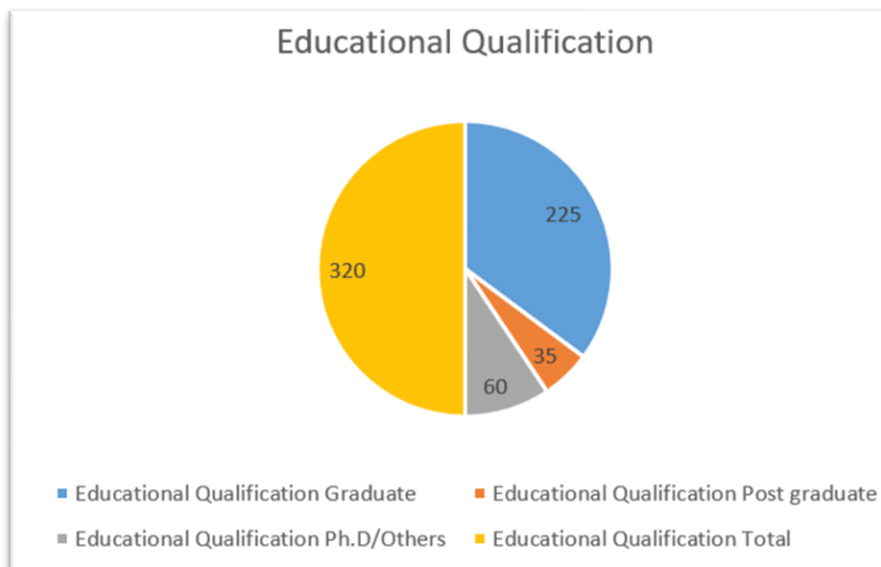


**Figure 6 : Income of respondents**

**Table 5: Educational Qualification of the Respondents**

Particulars		Frequency	Percent
Educational Qualification	Graduate	225	70.3
	Post graduate	35	10.9
	Ph.D/Others	60	18.7
	<b>Total</b>	<b>320</b>	<b>100.0</b>

Source: Primary Survey Data



**Figure 7 : Educational Qualification of respondents**

**Table 6: Measures of Reliability of the Data**

	AVE	Composite Reliability	R Square	Cronbach's Alpha	Communality	Redundancy
Acquisition of Knowledge	0.621	0.7273	0.7397	0.7625	0.72	0.2156
Distribution of Knowledge	0.7533	0.7929	0.769	0.9271	0.8373	0.5417
Interpretation of Knowledge	0.7761	0.7979	0.7748	0.9274	0.8461	0.3637
Memory of Organization	0.8101	0.8211	0.5052	0.9758	0.9054	0.0899
Service Sector Performance	0.7913	0.919	0.9266	0.8664	0.8912	0.0424

To verify the reliability of the latent variables in the model, internal consistency reliability measure, item reliability measure and composite reliability measures were calculated. Table shows the Cronbach's alpha co-efficient & the composites set of reliability finalize the result. The alpha coefficient normally accepts the value ranges between 0.6 to 0.9, which indicates a quite moderate to the high level of internal data consistency.

**Table 7 : Inter Item Correlation & Discriminant Validity**

	Acquisition of Knowledge	Distribution of Knowledge	Interpretation of Knowledge	Memory of Organization	Service Sector Performance
Acquisition of Knowledge	1	0	0	0	0
Distribution of Knowledge	0.8376	1	0	0	0



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Interpretation of Knowledge	0.632	0.5408	1	0	0
Memory of Organization	0.2518	0.354	0.377	1	0
Service Sector Performance	0.6293	0.6586	0.8606	0.4562	1

**Table 8 : T-Statistic of Hypothetical Research Model \*(1% significance)**

	Original Sample	Sample Mean	Standard Deviation	Standard Error	T Statistics	Hypothesis
Acquisition of Knowledge -> Service Sector Performance	-0.3138	-0.3083	0.0786	0.0798	4.4909*	Supported
Distribution of Knowledge -> Service Sector Performance	0.257	0.268	0.0874	0.0864	3.4724*	Supported
Interpretation of Knowledge -> Service Sector Performance	0.5203	0.5357	0.0602	0.0602	10.6118*	Supported

Memory of Organization -> Service Sector Performance	0.1224	0.1178	0.0407	0.0407	3.0081*	Supported
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### **Findings of the Study**

Information the executives has been arisen out to be an extreme measurement which emphatically affects Service area execution. Along these lines, this is the main ramifications to the strategies outlining and creators and additionally the people of information based concentrated in-your-face administration associations is that the profoundly viable method of intends to accomplish the better help area execution is through reinforces the Knowledge Management measures. It likewise demonstrated that the help area experts need to reevaluate the four significantly utilized basic progressive elements which is suggested by a different gathering of experts who have been broadly chipping away at the Knowledge Management models and has been shown up at: the human elements based (like "administration abilities, culture and individual"); administration area factors (like "measures and designs"); innovation factors based (like "framework and applications"); the executives (like "measurements of vital objectives") . It is a conspicuous conversation that measures Knowledge Management intensely depended on the innovative progression and the help associations, and need to focus on these sort of advances especially the Artificial Intelligence and Information Technology . A gigantic arrangement of authoritative changes are strongly suggested which turns dependent on the data gathered through the different field visits and the broad audit writing in which the past accessible experience of the assistance area associations have additionally been broke down. To affect components of information, Information Technology must be presented in an engaged way. It is likewise necessitated that Information Technology is additionally upheld by the progressions in individuals, authoritative environment and hierarchical cycles. Cycles of Knowledge Management to be viably utilized and upheld by the information laborers.

### **Conclusion**

Processes of Knowledge & its management has been provided an opportunity for private companies to differentiate themselves from their hardcore competitors. Process of Knowledge Management (KM) has also been different practices & implications for varied industries & sectors as well. Though performance of business, companies' profitability, the market share of organisations, their growth etc. are the business key drivers for Indian private sector area, that's why process of KM has become a strong tool to these days to build farsighted competitive advantage. The significance of processes of KM in the service sector industry, where the core product of firms is only knowledge & it has been discussed by many authors in their books & journals. Similarly other big industries in India belongs to private sector where the knowledge embellishes their core asset or resource.

This exploration basically centered around the investigation of the impact of the elements of KM measures: information securing means knowledge acquisition, information dispersion

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means knowledge distribution, information understanding means knowledge interpretation, and authoritative memory or memory of organisation on service sector hierarchical execution. The disclosure through theory testing was that every one of the components of KMP impacted hierarchical execution. This load of results were in understanding to the prior discoveries in different settings. These disclosures have prompted the advancement of the essential ramifications to the directors of the information concentrated assistance enterprises which might be viewed as these associations for upgrading their authoritative exhibition. The examination has a couple of restrictions which give extension to future exploration. As a matter of first importance, this is principally a quantitative examination and every one of the restrictions of the second-age measurable investigation are relevant to this exploration. Test size has consistently been an issue in experimental investigations and in this examination despite the fact that the standard equation has been embraced the suppositions in the recipe go about as the constraint for the chance of speculation of the outcomes totally. At last, this is an insights based review and has its own systematic impediments. Future specialists might think about concentrating on the consolidated impact of information the board just as complete quality administration as the intervening variable. In this cutting edge time dependent on information economy this exploration is very ideal and the ramifications to the directors attracted this examination might be of colossal use in improving the hierarchical exhibition.

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